

OCTOBER



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2016	\$624,000 ▼	\$440,000 ▲	\$254,070 ▼
	2015	\$675,000	\$325,000	\$404,000

CLOSED SALES	2016	37 ▼	29 ▼	11 ▲
	2015	49	33	7

NEW ACTIVE LISTINGS	2016	38 ▲	22 ▼	19 ▼
	2015	37	27	20

VOLUME SALES	2016	\$29,217,440 ▼	\$13,109,100 ▼	\$3,609,070 ▲
	2015	\$56,799,400	\$13,371,114	\$2,801,000

OCT. 2016	OCT. 2015	OCT. 2016	OCT. 2015
Closed Sales	Closed Sales	Median Price	Median Price

### SINGLE FAMILY HOMES

Area	2016	2015	2016 Price	2015 Price
Waimea	2	1	\$264,472	\$475,000
Koloa	17	15	\$649,000	\$680,000
Lihue	1	3	\$300,000	\$460,000
Kawaihau	11	18	\$527,000	\$492,500
Hanalei	6	12	\$882,500	\$1,525,000

### CONDOMINIUMS

Area	2016	2015	2016 Price	2015 Price
Waimea	0	0	\$0	\$0
Koloa	9	6	\$621,000	\$485,900
Lihue	9	11	\$234,000	\$170,000
Kawaihau	4	6	\$354,500	\$250,000
Hanalei	7	10	\$510,000	\$540,000

### VACANT LAND

Area	2016	2015	2016 Price	2015 Price
Waimea	0	0	\$0	\$0
Koloa	3	2	\$260,000	\$346,500
Lihue	0	0	\$0	\$0
Kawaihau	8	2	\$252,035	\$174,500
Hanalei	0	3	\$0	\$605,000

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4-356 Kuhio Highway, Suite #140, Kapa'a, HI 96746 | Phone 821-6808 | Fax (866) 749-0445

3417 Poipu Road, Suite #109, Koloa, HI 96756 | Phone 742-1494 | Fax (866) 749-0445

KAPAA



Preston Brede  
VP, Branch Manager,  
Escrow Officer  
PBrede@ortc.com



Rose Low  
Escrow Officer  
RLow@ortc.com



Rochelle Keoho  
Escrow Officer  
RKeoho@ortc.com



Twanda Mele Cole  
Escrow Assistant  
TCole@ortc.com



Wade Asuncion  
Escrow Assistant  
WAsuncion@ortc.com

KOLOA



Bea Jeal  
VP, Kauai Manager,  
Escrow Officer  
BJeal@ortc.com



Kim Wallis  
Escrow Officer  
KWallis@ortc.com



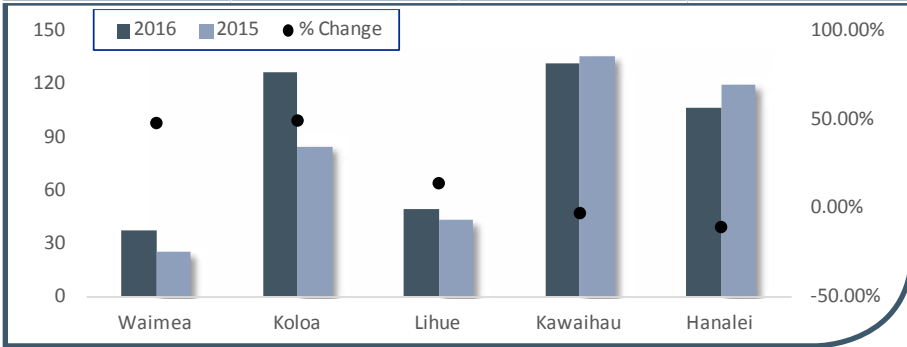
Chelsey Valdez  
Escrow Assistant  
CValdez@ortc.com



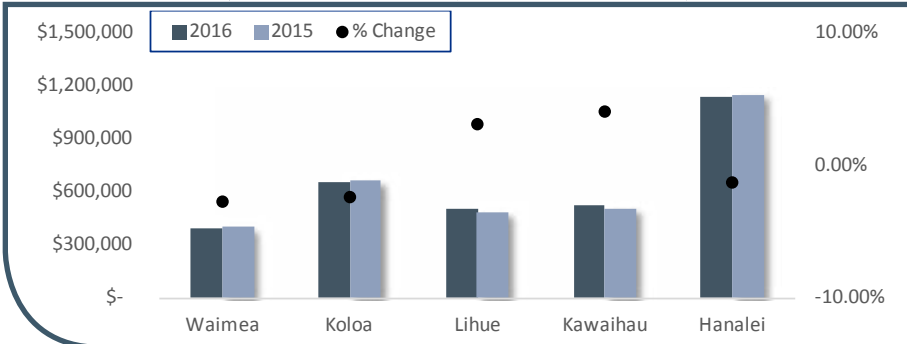
LEAH RAGSAC  
Account Executive  
LRagsac@ortc.com  
Cell 808-212-4086



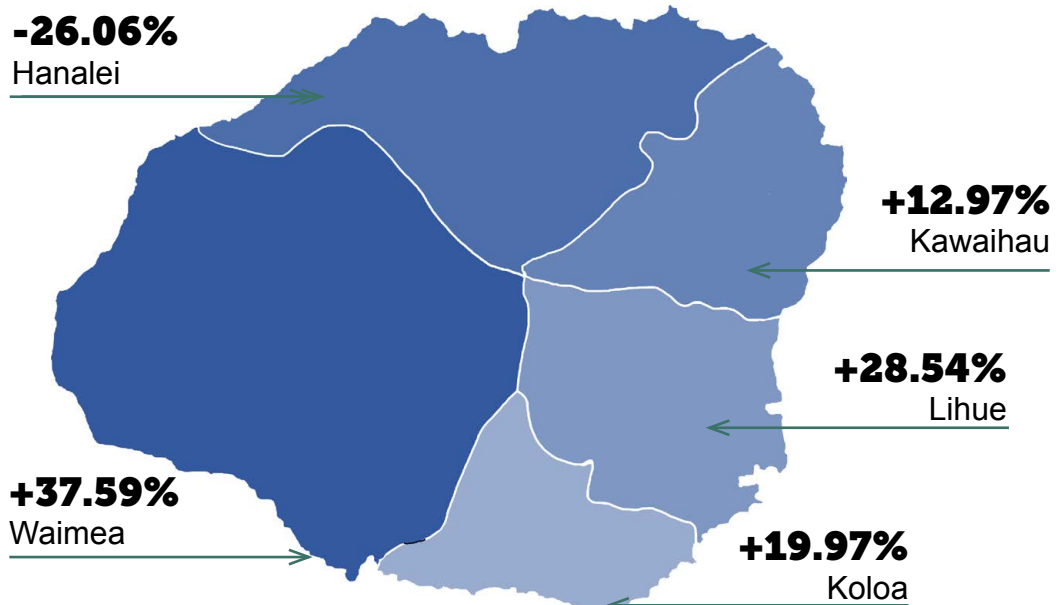
<b>CLOSED SALES</b>	<b>2016</b>	<b>2015</b>	<b>% Change</b>
Waimea	37	25	48.00%
Koloa	127	85	49.41%
Lihue	49	43	13.95%
Kawaihau	132	136	-2.94%
Hanalei	107	120	-10.83%
<b>SUMMARY</b>	<b>452</b>	<b>409</b>	<b>10.51%</b>



<b>MEDIAN PRICE</b>	<b>2016</b>	<b>2015</b>	<b>% Change</b>
Waimea	\$389,000	\$400,000	-2.75%
Koloa	\$649,000	\$665,000	-2.41%
Lihue	\$500,000	\$485,000	3.09%
Kawaihau	\$527,500	\$507,000	4.04%
Hanalei	\$1,135,000	\$1,150,000	-1.30%
<b>SUMMARY</b>	<b>\$624,500</b>	<b>\$615,000</b>	<b>1.54%</b>



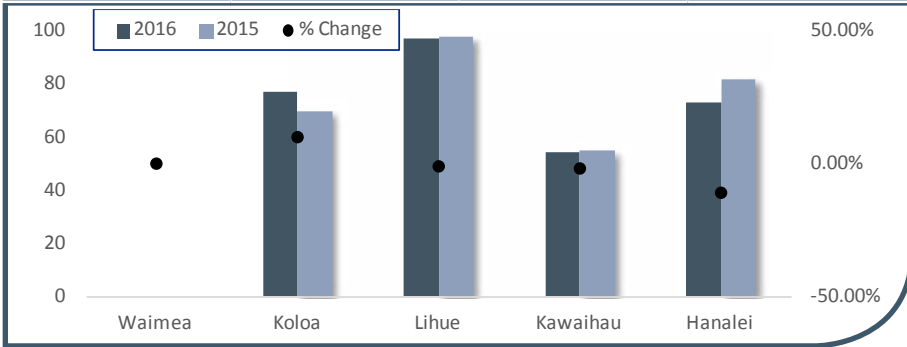
<b>SALES VOLUME</b>	<b>2016</b>	<b>2015</b>	<b>% Change</b>
Waimea	\$14,892,364	\$10,824,000	37.59%
Koloa	\$108,459,689	\$90,406,007	19.97%
Lihue	\$28,091,549	\$21,853,500	28.54%
Kawaihau	\$95,789,047	\$84,789,425	12.97%
Hanalei	\$180,727,177	\$244,409,998	-26.06%
<b>SUMMARY</b>	<b>\$427,959,826</b>	<b>\$452,282,930</b>	<b>-5.38%</b>



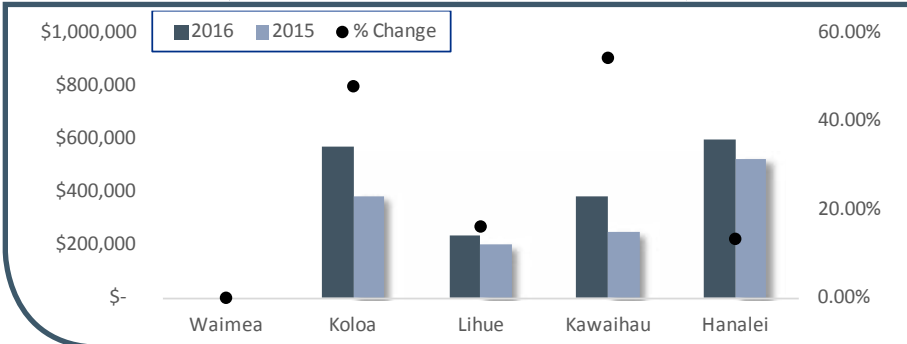
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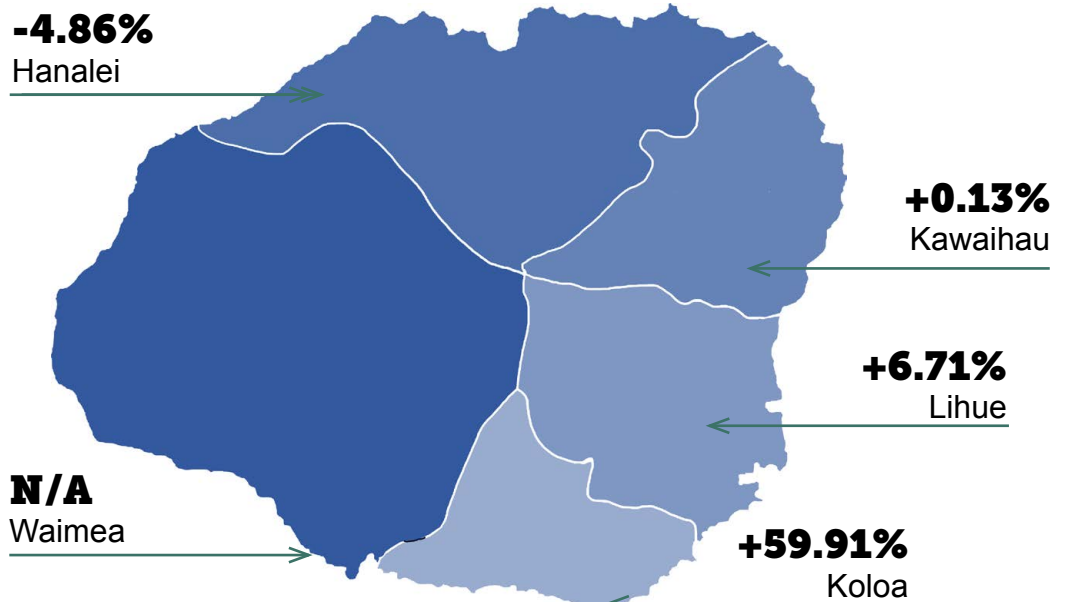
<b>CLOSED SALES</b>	<b>2016</b>	<b>2015</b>	<b>% Change</b>
Waimea	0	0	0.00%
Koloa	77	70	10.00%
Lihue	97	98	-1.02%
Kawaihau	54	55	-1.82%
Hanalei	73	82	-10.98%
<b>SUMMARY</b>	<b>301</b>	<b>305</b>	<b>-1.31%</b>



<b>MEDIAN PRICE</b>	<b>2016</b>	<b>2015</b>	<b>% Change</b>
Waimea	\$0	\$0	0.00%
Koloa	\$570,007	\$385,500	47.86%
Lihue	\$234,000	\$201,500	16.13%
Kawaihau	\$384,950	\$249,500	54.29%
Hanalei	\$595,000	\$525,000	13.33%
<b>SUMMARY</b>	<b>\$399,000</b>	<b>\$355,000</b>	<b>12.39%</b>



<b>SALES VOLUME</b>	<b>2016</b>	<b>2015</b>	<b>% Change</b>
Waimea	\$-	\$-	0.00%
Koloa	\$47,419,522	\$29,654,314	59.91%
Lihue	\$24,722,707	\$23,168,889	6.71%
Kawaihau	\$20,606,900	\$20,579,682	0.13%
Hanalei	\$46,209,500	\$48,570,407	-4.86%
<b>SUMMARY</b>	<b>\$138,958,629</b>	<b>\$121,973,292</b>	<b>13.93%</b>

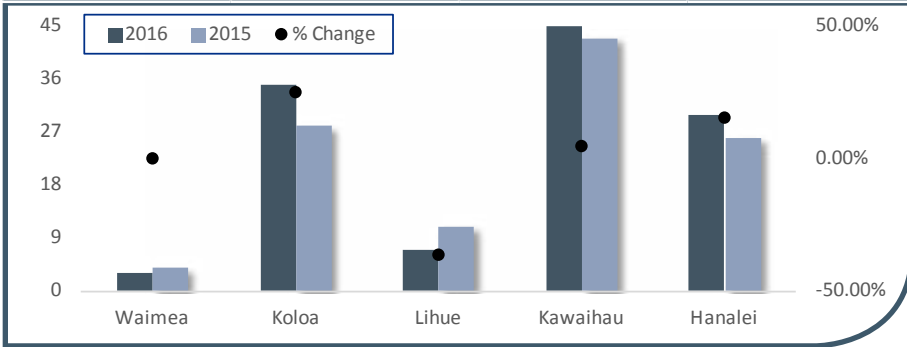


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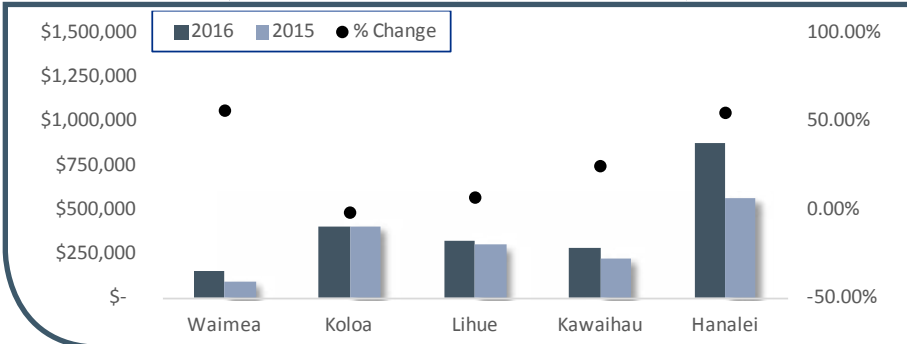


VACANT LAND

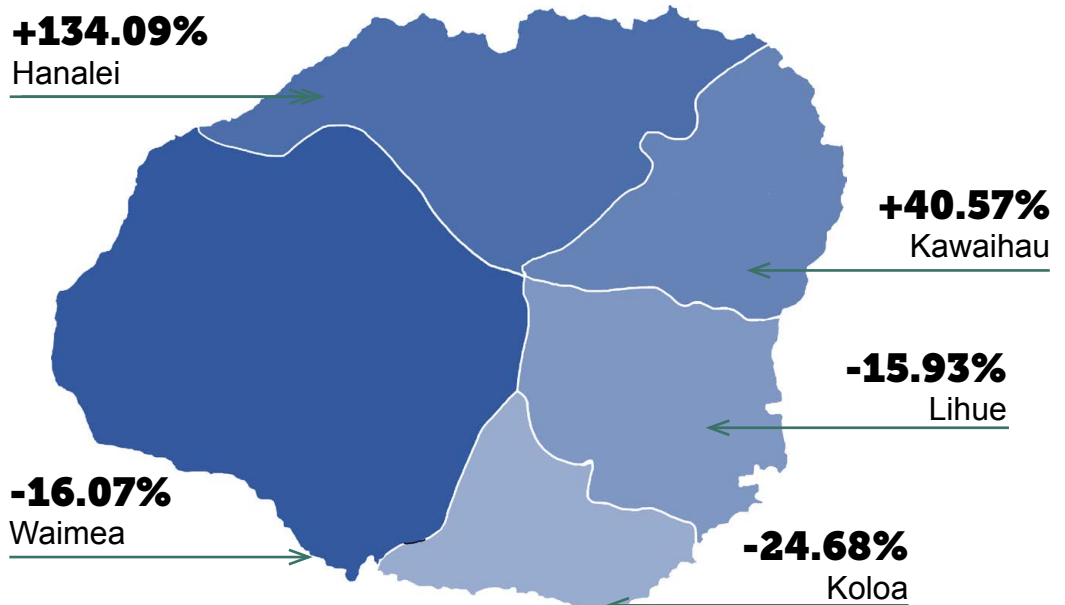
CLOSED SALES	2016	2015	% Change
Waimea	3	4	0.00%
Koloa	35	28	25.00%
Lihue	7	11	-36.36%
Kawaihau	45	43	4.65%
Hanalei	30	26	15.38%
<b>SUMMARY</b>	<b>120</b>	<b>112</b>	<b>7.14%</b>



MEDIAN PRICE	2016	2015	% Change
Waimea	\$150,000	\$96,250	55.84%
Koloa	\$400,000	\$407,500	-1.84%
Lihue	\$320,000	\$300,000	6.67%
Kawaihau	\$280,000	\$225,000	24.44%
Hanalei	\$875,000	\$566,000	54.59%
<b>SUMMARY</b>	<b>\$395,000</b>	<b>\$350,000</b>	<b>12.86%</b>



SALES VOLUME	2016	2015	% Change
Waimea	\$350,000	\$417,000	-16.07%
Koloa	\$16,261,000	\$21,589,000	-24.68%
Lihue	\$2,694,500	\$3,205,000	-15.93%
Kawaihau	\$20,775,070	\$14,779,400	40.57%
Hanalei	\$43,927,500	\$18,765,499	134.09%
<b>SUMMARY</b>	<b>\$84,008,070</b>	<b>\$58,755,899</b>	<b>42.98%</b>



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